



MEET THE TEAM: PARTNERING WITH THE NIUF

PRESENTERS: NIU FOUNDATION SENIOR AND
DEPARTMENT LEADERS



WELCOME



MISSION

To energize and connect the private sector with the NIU community to secure and steward resources that support the future and growth of NIU.



“ ALONE WE CAN DO SO
LITTLE. TOGETHER WE CAN
DO SO MUCH. ”

Helen Keller



AGENDA



Welcome

Introductions by Department

Q&A

Next Session: October 27, 2022



PRESENTERS



Catherine Squires,
CFRE
*President, NIUF and
VP, Advancement*



Ray Earl-Jackson
*Executive Director,
Advancement*



Reggie Bustinza
*Executive Director,
Operations and
Alumni Relations*



Luke Sebby
*Executive Director,
Strategic
Development*



Kristin Miller
*Senior Director,
Strategy &
Campaigns*



Michael Adzovic
*Senior Director,
Operations &
Annual Giving*



Liz McKee
*Senior Director,
Alumni
Engagement*



Angela Johansson
*Director, Marketing
& Communications*



Diane Johnson
*Director, Donor
Relations*



Kym Kowalski
Controller



NIUF FELLOWS



Emma Hazen

*NIU Foundation
Fellow*



Juliana Casner

*NIU Foundation
Fellow*

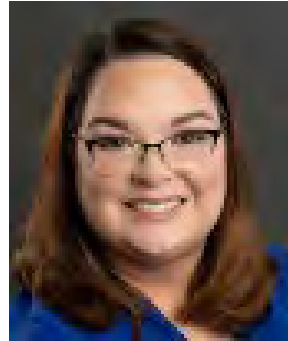


STRATEGIC DEVELOPMENT CORPORATE & FOUNDATION RELATIONS



Luke Seby

*Executive Director,
Strategic
Development*



Erin Smith

*Senior Director,
Corporate &
Foundation
Relations*



Sam Ortega Guerrero

*Director of
Advancement,
Institutional and
Regional Initiatives*



Jake DaSilva

*Prospect Research
Associate*



ADVANCEMENT TEAM



Ray Earl-Jackson
*Executive Director,
Advancement*



**Scott Gluck,
CFRE**
*Senior Director of
Advancement,
College of Business*



Laura Knight
*Senior Director of
Advancement,
College of Liberal
Arts & Sciences*



**Michelle
Japlon**
*Director of
Advancement, College
of Law; Visual and
Performing Arts*



**Dane
Walkington**
*Director of
Advancement,
Athletics*



Justin Gaines
*Associate Director
of Advancement*



GIFT PLANNING TEAM



Steve Slocum

*Senior Director,
Gift Planning*



Mike Cullen

*Associate Director,
Gift Planning*



ALUMNI RELATIONS & OPERATIONS



***ANNUAL
GIVING;
RESEARCH &
PROSPECT
MANAGEMENT***

***ALUMNI
RELATIONS***

***MARKETING
& COMM***

***DONOR
RELATIONS***

EVENTS

***TRAVEL
PROGRAM***

***DATA
SERVICES & IT***



ANNUAL GIVING RESEARCH AND PROSPECT MANAGEMENT & DATA



Michael Adzovic
*Senior Director,
Operations &
Annual Giving*



Cody Carter
*Donor Experience
Officer, Annual
Giving*



**Kyleigh Wallace-
Exner**
*Donor Experience
Officer, Annual
Giving*



Nathan Birtell
*Associate Director,
Research &
Prospect
Management*



Rob Feldacker
Research Associate



Raj Mahida
*Director,
Information
Technology*



ALUMNI RELATIONS



Liz McKee

*Senior Director,
Alumni
Engagement*



Eric Glasby

*Assistant Director,
Student Recruitment
and Engagement*



Pat Anderson

*Director of Alumni
Relations*



Dana King

Director of Events



**Malerie
Schumaker**

*Assistant Director
of Events*

**Monalisa
Rivera**

*Event
Coordinator*



COMMUNICATIONS TEAM



Angela Johansson
*Director,
Marketing &
Communications*



Matt Brendich
*Director,
Marketing &
Communications*



Natalie Troiani
*Associate
Director,
Marketing &
Communications*



Mark Lobo
*Graphic
Designer*



Eva Richards
Editorial Writer



Tony Scott
Editorial Writer



DONOR RELATIONS



Diane Johnson
*Director of Donor
Relations*



Amy Ogden
*Associate Director
of Donor Relations*



Emma McMahon
*Assistant Director
of Donor Relations*



FINANCIAL SERVICES



Kym Kowalski, CPA

Controller



Mariann O'Malley

Chief Accountant

**(Manages revenue,
including Gift
Processing)**



Robin Kenney

*Accounting
Associate*
**(Disbursements,
Scholarships and
Expenses)**



Lynn Mallory

Accounting
**(Endowments and
Investments)**



SAVE THE DATES



OCTOBER 27

***Maximizing
Philanthropic Funds and
Understanding
Spending Policies***

10am-11am - BAVC
Boardroom

NOVEMBER 3

***Campus Keynote: What
is a Culture of
Philanthropy?***

1-2pm - BAVC Ballroom

NOVEMBER 16

***Understanding the
Basics of Fundraising
and Campaigns***

10am-11:30am - BAVC
Boardroom

1:30pm-3pm - Zoom



RESOURCES



RESOURCES FOR PARTNERS

[LINK TO CAMPUS PARTNER RESOURCES](#)

GENERAL QUESTIONS

Please email us at:

NIUFOUNDATION@NIU.EDU



Q & A

THANK YOU!